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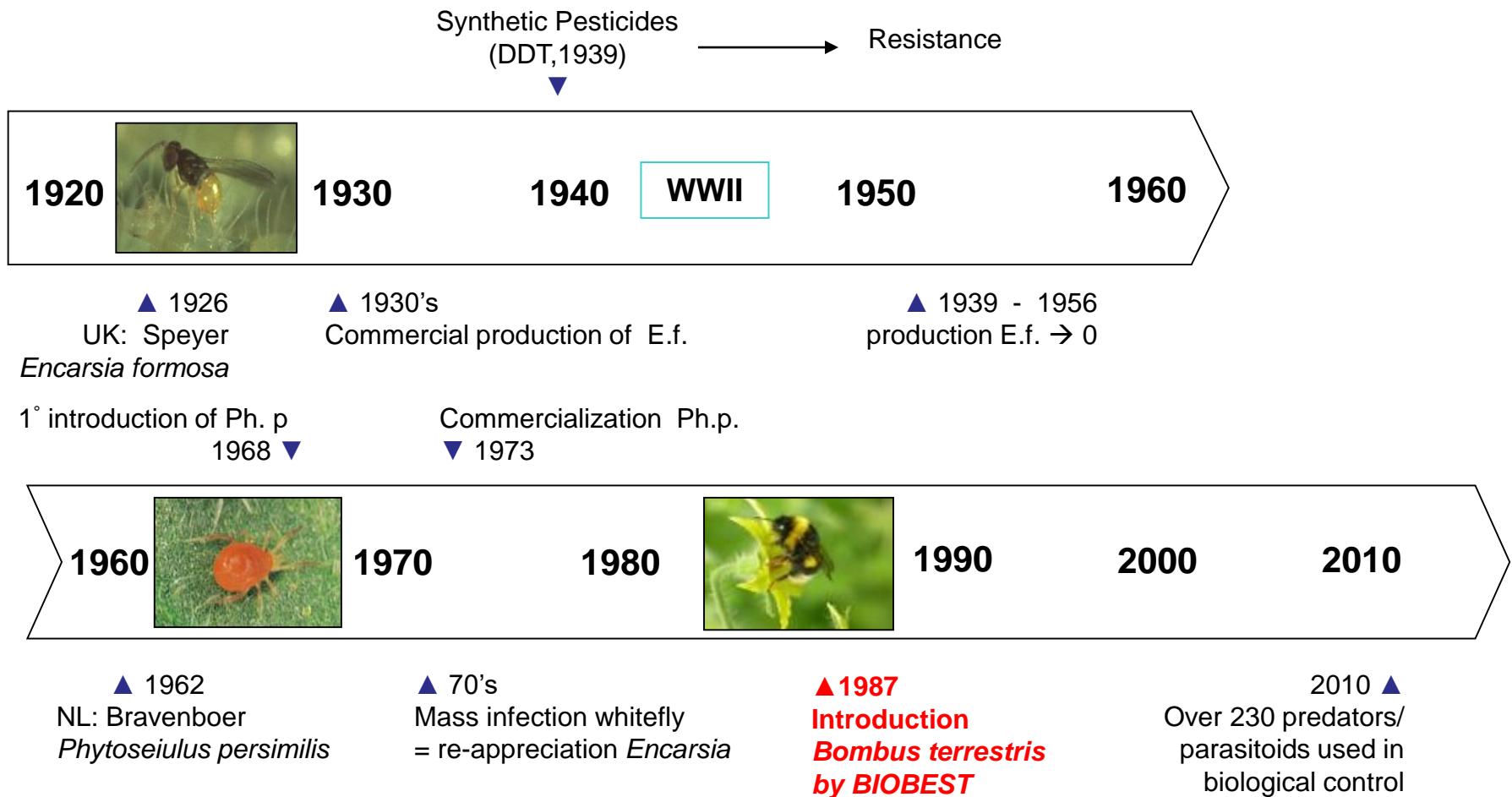
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Dirk Aerts
Sales Manager
Biobest Belgium NV





History Biological control



(SOURCE: Van Lenteren, 1988)



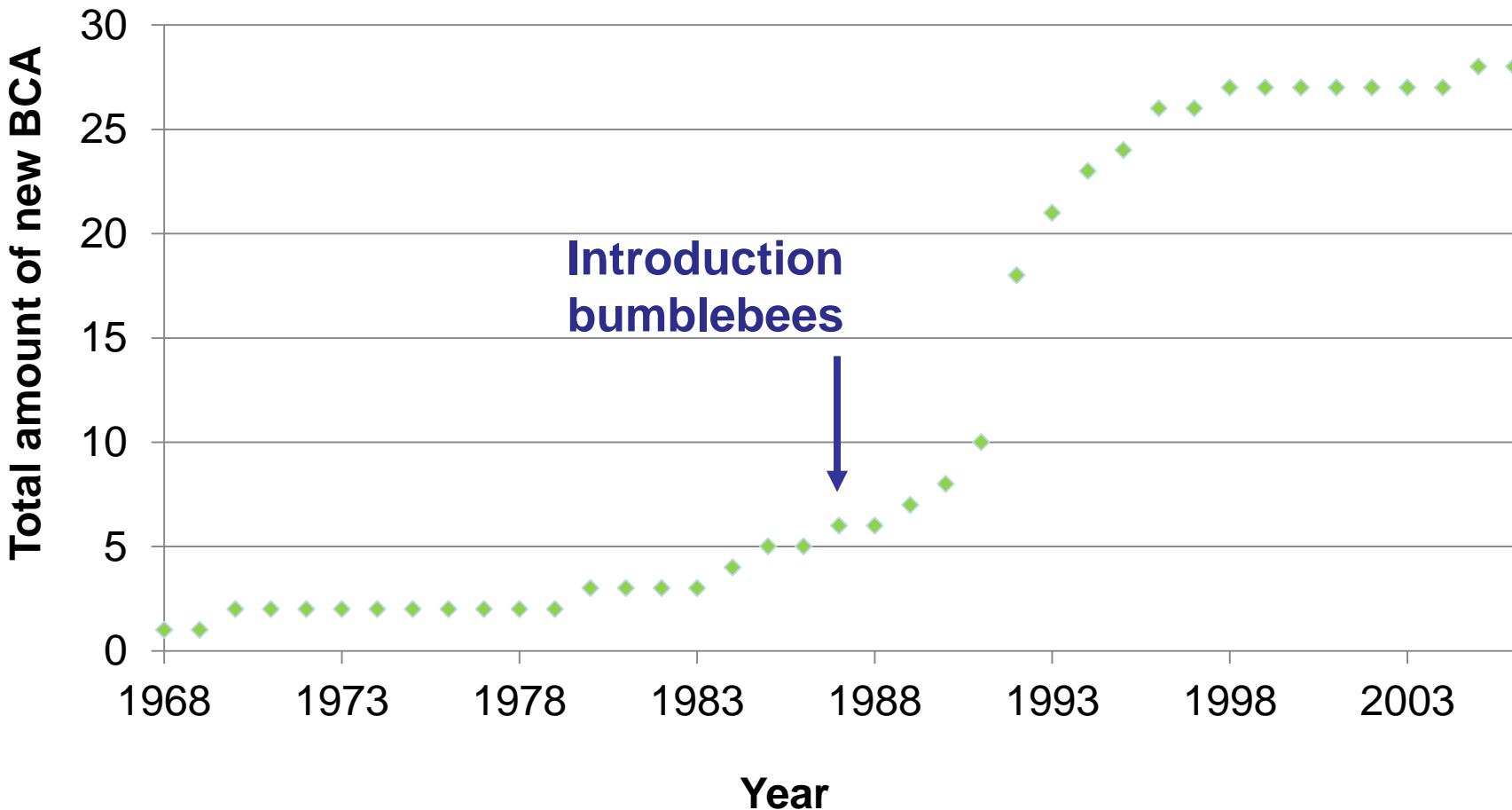
Bumblebees

Trigger for Biocontrol and IPM





Bumblebees Trigger for Biocontrol and IPM



(SOURCE: Van Lenteren, 1988)



Foundation of Biobest

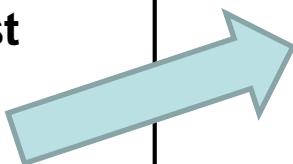
1987

Creation of Biobest

First commercial
bumblebee hives
in the world



Dr. Roland De Jonghe, Veterinary



Production and marketing of bumblebees for
natural pollination



Production and marketing of beneficial
insects and mites used for biological crop
protection

Marketing of monitoring – and trapping
systems

Registration and marketing of biopesticides

Contract research (side effect trials)



Global presence



Offering **Sustainable Agriculture** worldwide
through a network of subsidiaries and distributors

Pollination





Pollination: bumblebee species



B. terrestris



B. canariensis



B. impatiens



B. ignitus

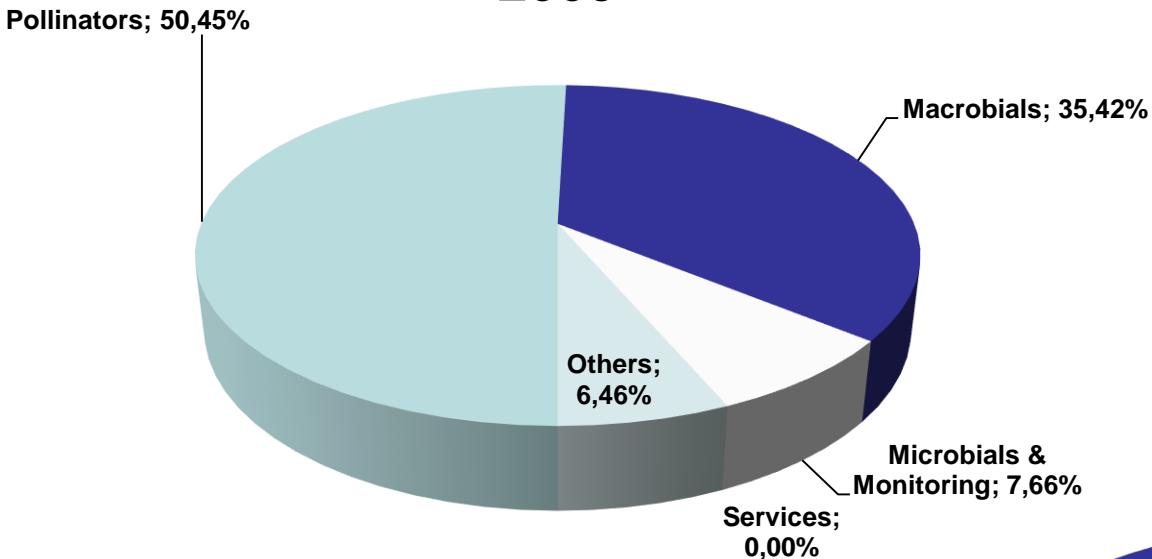
Biological Control



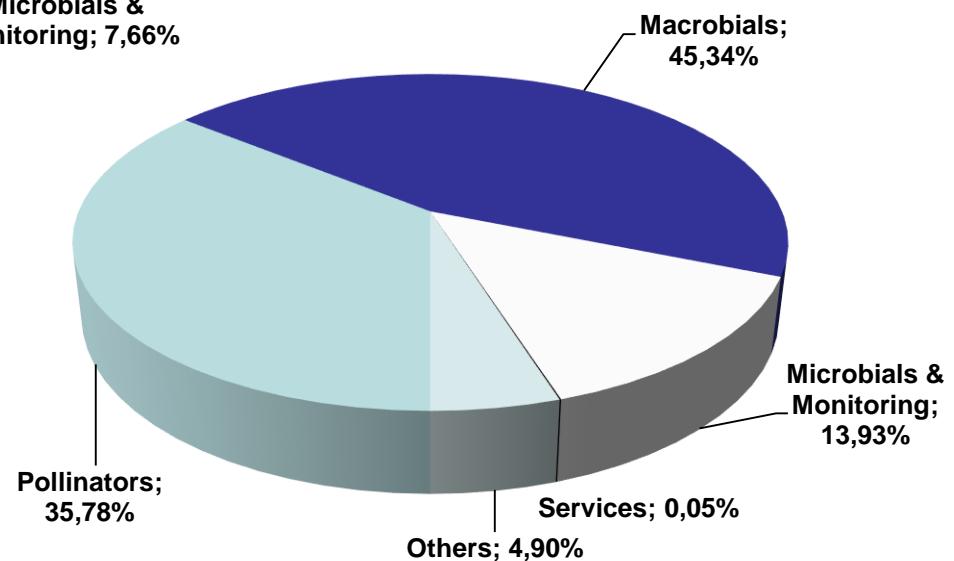


Sales per product group

2005

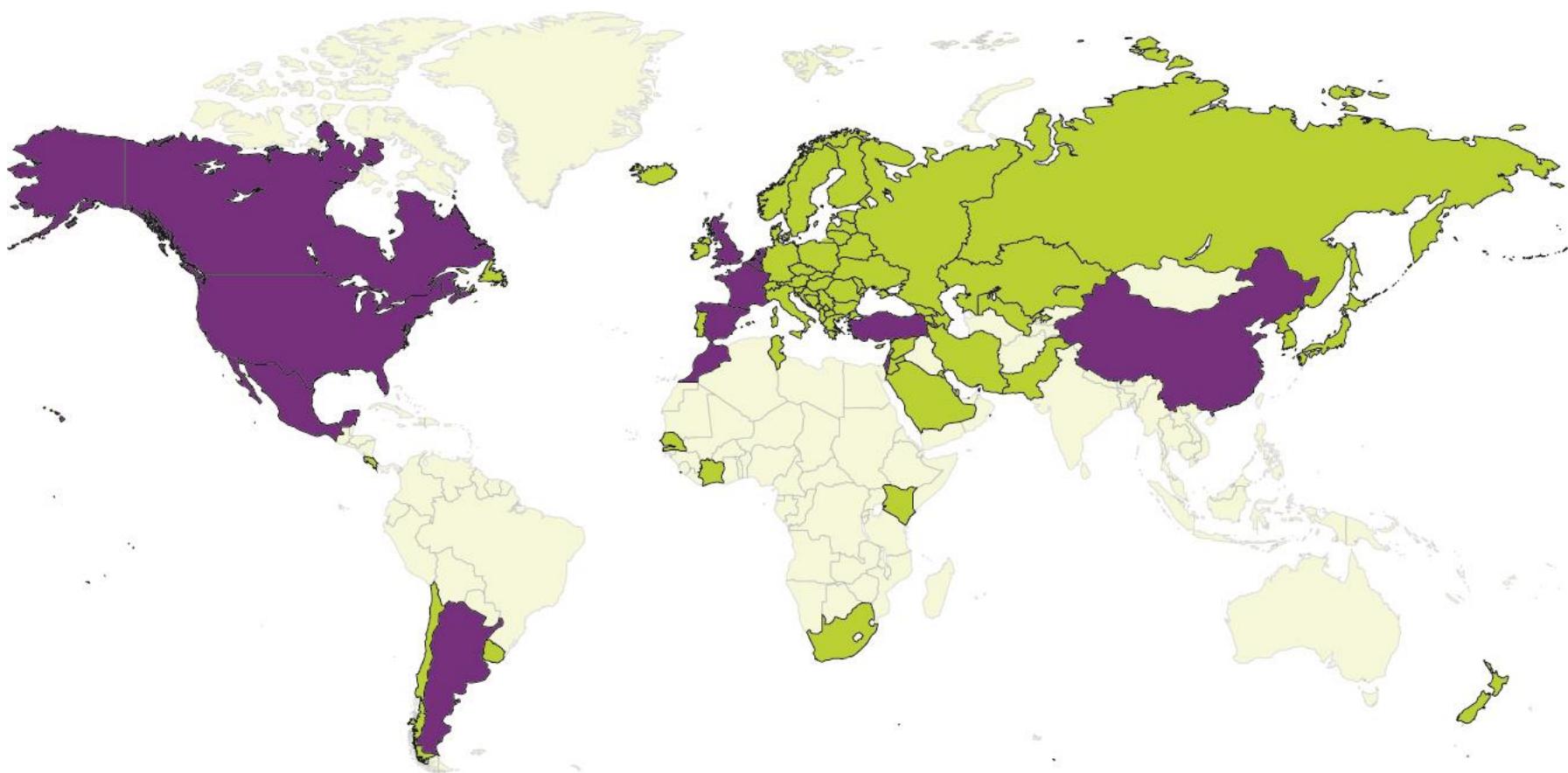


2014





Sustainable Agriculture



Offering **Sustainable Agriculture** worldwide
through a network of subsidiaries and distributors



Sustainable Agriculture

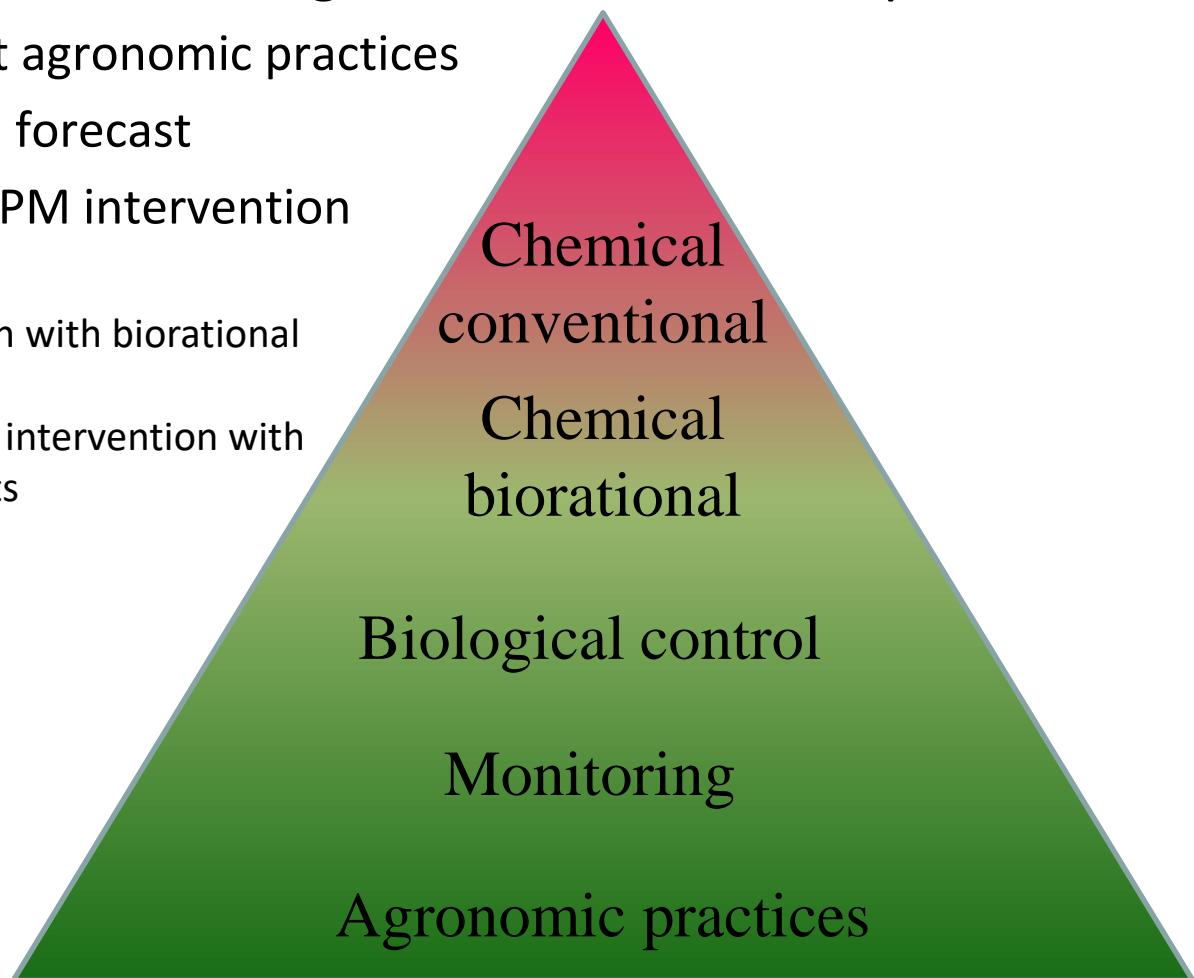
- Facts:
 - World population: 7,3 billion people
 - Food security – Need for nutritious food
 - Efficacy of inputs
 - Resistance of pests against chemicals
 - Residue management
 - Environmental impact





Sustainable agriculture through Integrated Pest Management

- IPM is the selection and use of pest control actions that will ensure favorable economic, ecological and social consequences
 1. Prevention by correct agronomic practices
 2. Monitor, identify and forecast
 3. Deciding the proper IPM intervention
 1. Biological control
 2. Chemical intervention with biorational products
 3. Last resort: Chemical intervention with conventional products





Organic, residue-free,
Pesticide-free

- “Organic grown”
 - Growing food according to recognized programs:
 - Special requirements for soil history
 - Organic seeds, no GMO's
 - Use of **synthetic, chemical** fertilizers, pesticides, herbicides,... is not allowed
 - Use of **organic, natural** fertilizers, pesticides, herbicides,... is allowed
 - Certification necessary, including all elements related to required sampling, inspections, accreditation





Organic, residue-free, Pesticide-free

- “Residue Free” farming
 - End product quality claim
 - Use of synthetic fertilizers is allowed
 - Use of chemicals that leave no or non detectable residues (mostly < 0,01 ppm) is allowed
 - Certifiable
- “Pesticide-free” farming
 - End product quality claim
 - As residue-free but no chemicals or pesticides are used
 - Not-certifiable, based on trust



Verified with Lab Testing at 0.01 ppm





Flandria label

- Quality label since 1995
- Over 70 fruit and vegetables are grown under the label
- Quality through environmentally conscious cultivation
 - Hygienic growing
 - Adapted cultivation
 - Use of biological control agents: predators, parasitoids, biopesticides





Future perspectives in Biocontrol

- New predators/parasitoids
- Feeding natural enemies
- Biopesticides
- Precise targetting of pests and diseases





New Predators/parasitoids

- Predatory insect against aphids: Sphaerophoria
- Parasitoid insect against *Drosophila suzukii*: *Trichopria drosophilae* (in development)
- Polyphagous predatory mite against thrips, whitefly, spidermite: Dyna-Mite G-system (*Euseius gallicus*)





Feeding natural enemies Food for thought

- Support of launched or naturally occurring predators
- Predatory insects: Nutrimac, Artemac
- Predatory mites: Nutrimite
 - Greenhouse
 - Open field



NUTRIMITE® *Breed them where you need them!*





Biopesticides

- Conventional application techniques (mostly spraying), but additional adaptations may be required (nozzle choice, agitation, tank and sprayline cleaning,...)
- Useful for resistance management
- Useful for residue management
- Favorable climatic conditions required?
- Compatible with rest of IPM programme?
- Host specificity?
- Efficacy?





Biobest Flying Doctors system Optimizing your tools

- Flying doctors, bridge between pollination and biological control
- Targeted application of biopesticides exactly where they are needed
- First commercial dispenser system for bumblebees





Biobest Flying Doctors system New challenges

- Flower-transmitted diseases & pests



...

- Pollen vectoring



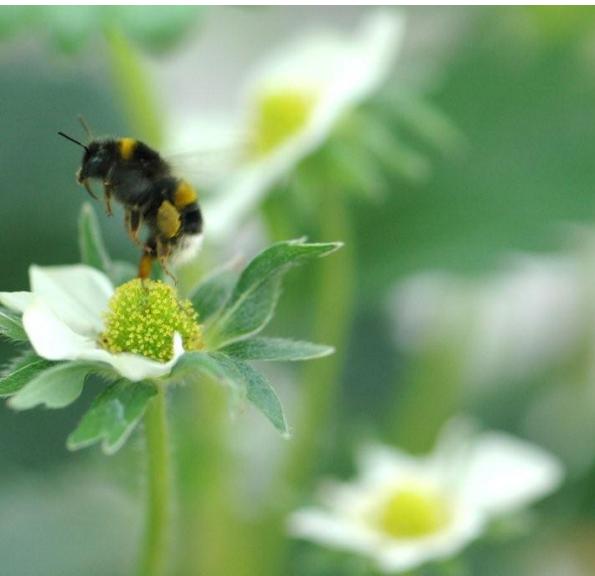
Biobest Flying Doctors system

- Disease control application:
 - In combination with Prestop 4B / Prestop Mix
 - Effective control of Botrytis in strawberry and raspberry





Biobest Flying Doctors system Conclusion



Applications

- Disease Control
- Pest Control
- Pollination

In all bumblebee pollinated crops

Advantages

- Targeted product delivery
- Strong reduction in product use
- Continuous application
- Considerable savings in labour



Thank you for your attention

